



**XITRON Technologies, Inc.  
9770-A Carroll Centre Road  
San Diego, CA 92126**



**ImpediMed, Inc.  
2850 Clover Street  
Pittsford, NY 14534**

Dear Valued XITRON Partner,

We are pleased to announce that ImpediMed Limited of Brisbane Australia has completed the acquisition of XITRON Technologies of San Diego, California. Like Xitron, ImpediMed also develops advanced bioimpedance spectroscopy (BIS) devices, while ImpediMed has had a strong focus on medical applications in a variety of healthcare segments. The acquisition will allow us to further advance bioimpedance spectroscopy as a technology platform and provide a greater breadth of product portfolio for serving the research and clinical market needs.

For XITRON test and measurement customers, there will be no immediate effects due to the acquisition. As we look to the future, we expect to consolidate the medical products operations of the two companies. XITRON Technologies Test & Measurement will remain a separate entity, as a subsidiary of ImpediMed, able to focus on its core offering of power, calibration, phase, and lighting test equipment.

In addition to its offices in Brisbane Australia, ImpediMed has offices in New York and London, and will now also have offices in San Diego. ImpediMed Ltd successfully completed its IPO on 22 October, 2007 on the Australian Stock Exchange (ASX) under the code IPD. The added financial strength of the ImpediMed parent company will help XITRON to continue enhancements to its product offerings.

We look forward to communicating our plans to you well in advance of any changes. In the mean time, it will be business as usual. Phone numbers and email addresses to company representatives will remain unchanged until a restructuring is successfully accomplished.

Most importantly, both companies share a strong commitment to providing exceptional customer support. As we bring together these two companies, we envision a very bright future in BIS-related products and in industrial test and measurement.

We will keep you informed of our progress as we begin the integration of our products and services.

Regards,

A handwritten signature in black ink, appearing to read "Dennis Schlaht". The signature is fluid and cursive, written over a light grey horizontal line.

Dennis Schlaht  
Vice President Test & Measurement  
XITRON Technologies, Inc.